OCT 2 9 2003

QQ-00631A

CONTRACT AMENDMENT

This is an Agreement to amend contract number QQ-00631A between the County of Loudoun, Virginia (the "County") and Con-Serv Industries (the "Contractor") effective November 1, 2003.

Please amend Section 2.0 Recycling Center Locations, Hours, Materials Collected, and Space Limitations

I. **Recycling Center:** Park View High School (Code: PV)
Location: 400 W. Laurel Ave, Sterling, VA
Maximum Number of Roll-Off Containers: 6 (inside fenced area)
Hours: Mon – Fri 8 a.m. – Dusk; Sat and Sun, 9 a.m. – 4 p.m.
Materials Collected:
- Commingled Containers
- Cardboard and Paperboard
- Newspapers, Magazines/Catalogs, and Telephone Directories

Monthly Rate: $2,336.47

Monthly rate calculation based on average number of pulls (31) per month for all materials currently accepted at this recycling center (bottles and cans, cardboard and paperboard) during FY03. Current rate per month is $2,069.47. ***Monthly rate*** *$2,069.47* ***divided by ave # of pulls*** *31 =* ***Rate per pull*** *$66.75. Estimated number of pulls per month for the additional roll-off container is 4. Rate increase per month estimated at (4 x $66.75) $267. $2,069.47/mo. + $267/mo. = $2,336.47/mo. Collection frequency for the additional roll-off will be reviewed during first 3 months to determine if a rate adjustment is necessary. If average number of pulls for the additional roll-off container is greater than 4 per month, additional monthly rate will be increased accordingly. Likewise, if it is less than 4 per month, additional monthly rate will be decreased accordingly.*

In all respects not specifically mentioned or altered by this amendment, the original contract shall remain in force and effect.

ACCEPTED AND AGREED by the parties and executed in duplicate originals.

COUNTY OF LOUDOUN, VIRGINIA
Division of Purchasing & Support Services
1 Harrison Street, S.E.
P.O. Box 7000
Leesburg, Virginia 20177-7000
Phone: (703) 777-0403
Fax: (703) 771-5097

By Donald R Legg

Name Donald R Legg

Title Assistant Purchasing Agent

Date 10/24/2003

CON-SERV INDUSTRIES, INC
P.O. Box 650490
Sterling, VA 20165
Phone: (703) 444-3181
Fax: (703) 444-4830

By [signature]

Name Fabian R. Larco

Title V.P., Ops.

Date 10/26/03

QQ-00631

CONTRACT AMENDMENT

This is an Agreement to amend contract number QQ-00631 between the County of Loudoun, Virginia (the "County") and Con-Serv Industries, Inc. (the "Contractor") effective September 1, 2003.

Please amend Section 2.0 Recycling Center Locations, Hours, Materials Collected, and Space Limitations

I. **Recycling Center:** Central Western Loudoun (Code: CWL)
Location: 38159 Colonial Hwy. (Rt. 7), Hamilton, VA
Maximum Number of Roll-Off Containers: 7
Hours: Daylight, 7 days a week
Materials Collected:
- Commingled Containers
- Newspapers, Magazines/Catalogs, Telephone Directories
- Cardboard and Paperboard

Monthly Rate: $3,342.04

In all respects not specifically mentioned or altered by this amendment, the original contract shall remain in force and effect.

ACCEPTED AND AGREED by the parties and executed in duplicate originals.

COUNTY OF LOUDOUN, VIRGINIA
Division of Purchasing & Support Services
1 Harrison Street, S.E.
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By Donald R. Lady
Name Donald R. Lady
Title Assistant Purchasing Agent
Date 8/13/2003

CON-SERV INDUSTRIES, INC
P.O. Box 650490
Sterling, Virginia 20165

Phone: (703) 444-3181
Fax: (703) 444-9466

By [signature]
Name Fabian R. Larco
Title V.P. Ops.
Date 8/26/03

JUN 28 2002

QQ-00631A

CONTRACT AMENDMENT

This is an Agreement to amend contract number QQ-00631 between the County of Loudoun, Virginia (the "County") and Con Serv Industries (the "Contractor") effective July 1, 2002.

7.2 Contract Period

The contract shall cover the period from July 1, 2002 through June 30, 2005. This contract has no renewal options remaining.

"In accordance with changes in the Consumer Price Index for Urban Wage Earners (CPI-U), rates for years two and three of the renewal period may be increased/decreased prior to July 1st of each subsequent year upon approval by the County. The increase/decrease shall not exceed the increase/decrease in the latest Consumer Price Index for Urban Wage Earners (CPI-U) for Other Services for the previous one-year period. At no time shall the sum of any CPI-U based increase/decrease during the renewal period exceed a total of five percent (5%). Written request for a CPI-U based price increase/decrease shall be given to the County at least sixty (60) days prior to July 1st of each subsequent year

Marketing and Processing

The reimbursement of cardboard and newspaper shall be zero unless the rate paid by the market to Contractor for those items reaches $55 per ton or above. Once the payback rate reaches $55 per ton or above, Contractor shall reimburse the County 25% of the amount they receive for those items collected. Contractor shall not pay the County for white office paper until the County is able to eliminate any contamination occurring in the collection of this material. Contractor shall resume paying the County 25% of the amount they receive for white office paper if contamination levels are reduced to a level that allows Contractor to receive market value for the material.

COUNTY OF LOUDOUN, VIRGINIA
Division of Purchasing & Support Services
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Fax: (703) 771-5097

By Donald R. Lodge
Name Donald R. Lodge
Title Assistant Purchasing Agent
Date 6/12/2002

Con-Serv Industries
P.O. Box 987
Herndon, VA 20172

Phone: (703) 444-3181
Fax: (703) 444-4830

By [illegible]
Name Fabian R. Lacio
Title Vice-Pres., Operations
Date 6-28-02

Attachment D
Fee and Revenue Schedule

Task I—Site Inspection, Cleanup, and Transportation: **flat monthly fee for meeting or exceeding the requirements contained herein.**

Location	**Fixed Monthly Cost**
Park View High School	$ 2,069.47/Per Month
County Landfill	$ 2,836.05/Per Month
Arcola Community Center	$ 1,038.27/Per Month
Mickie Gordon Memorial Park	$ 1,421.08/Per Month
Philomont Fire Dept.	$ 1,343.34/Per Month
Hillsboro E.S.	$ 1,750.41/Per Month
Lovettsville	$ 3,342.04/Per Month
Lucketts Elementary School (Transportation only—No inspections required at this Saturday-Only Site). Drop off two containers (one for comingled bottles and cans, and another for mixed paper) each Saturday morning by 8:00 a.m. and return at 12:00 noon to collect.	$ 724.22/Per Month RATE is for 1 SAT CAN · EACH SAT. $ 1448.44 per month RATE is for 2 CANS EACH SAT
Total Monthly Cost	**$ 14,524.88/Per Month**

Attachment D
Fee and Revenue Schedule (Continued)

Task I—Site Inspection, Cleanup, and Transportation

Miscellaneous Services: All work on an "as needed" basis (no quantity guarantees)

Service Description	**Service Fee**
Hourly rental for a roll-on/roll-off truck with driver (one-hour minimum for request prior to 4:00 PM and two-hour minimum for request after 4:00 PM).	$ 78.75/Per **Hour**
Monthly rental for a 20 cubic yard open-top type roll-off container.	$52.50/Per **Month** Delivery Fee: $N/A
Monthly rental for a 30 cubic yard open-top type roll-off container.	$52.50/Per **Month** Delivery Fee: $ N/A
Monthly rental for a 40 cubic yard walk-in type roll-off container.	$52.50/Per **Month** Delivery Fee: $ N/A
Monthly rental for a 30 to 40 cubic yard enclosed recycling container with side loading doors and clearly marked for recycling of certain materials.	$52.50/Per **Month** Delivery Fee: $ N/A
Per pull fee for Point-to-Point haul from the Loudoun County Sanitary Landfill to Fairfax County Waste-to-Energy Facility, located near 9850 Furnace Road in Lorton, VA.	$157.50/Per **Pull**
Per pull fee for Point-to-Point haul from Park View High School located at 400 W. Laurel Avenue in Sterling (phonebook recycling).	$136.50/Per **Pull**
Per pull fee from Leesburg Plaza located near 510 East Market Street in Leesburg (phonebook recycling).	$136.50/Per **Pull**
Per pull fee for Point-to-Point haul from Park View High School located at 400 W. Laurel Avenue in Sterling to the Loudoun County Sanitary Landfill.	$65.63/Per **Pull**
Recycling Container Painting: Prepare and repaint a standard 30-40 cubic yard recycling container. Includes removing signs, labels, doors, and other hardware, scraping/removing loose paint, sanding/steel brushing rust areas, priming with a rust inhibiting primer, repainting with two coats of rust inhibiting enamel paint, reinstalling signs, doors, and hardware, and decorating side loading doors with new labels. Per container rate shall all associated fees (equipment, labor, supplies, etc.). Work shall be guaranteed for a period of two years.	$ 876.75/Per **Container**
Welding and Metal Repair: Miscellaneous welding services on County-owned recycling containers. Services to include cutting out rusted areas, dents, etc., and replacing with new comparable steel. Work to be in conformance with acceptable industry standards. All welding shall be warranted for a period of one year.	$47.25/Per **Hour**

Attachment D
Fee and Revenue Schedule (Continued)

Task II—Processing & Marketing of Recyclables

Commodity Pricing: Prices for commingled containers (glass, metal cans, and plastic bottles) and old telephone directories shall be firm for the duration of the contract. Prices for Newspaper, magazines, telephone directories, cardboard and paperboard shall be based on a percentage of published in the Official Board Markets (OBM). Percentage rates shall be based on a percentage of the highest "transacted paper stock prices" for the "southeast." Percentage rates shall be revised monthly based on OBM published prices for the month prior to the current billing month using the first published edition of the previous months OBM. For example, settlement for July 1999 would be based on the first edition published in June 1999.

Commodity	**Grade**	**Fixed Price or Revenue (Percentage of OBM)**	**Est. Tons Per YR**
Commingled Containers: glass, cans and plastic	n/a	**Fixed Price:** $No Charge/Per ton	610
Newspapers, magazines, telephone directories, cardboard, and paperboard	Mixed Paper (#1)	**RevenuePercentage of OBM:** 0% of highest published OBM transacted paper stock prices for the Southeast.	522
Newspapers, magazines, and telephone directories	News (#6)	**Revenue Percentage of OBM:** 25% of revenue received by CSI for County generated material as long as price paid per ton is $55 or greater. County reserves the right to monitor/spot-check price per ton received by CSI for material.	484
Cardboard/Paperboard	Old Corrugated Containers (#11)	**Revenue Percentage of OBM:** 25% revenue received by CSI for County generated material as long as price paid per ton is $55 or greater. County reserves the right to monitor/spot-check price per ton received by CSI for material.	335
Sorted white ledger	Sorted Wh. Ledger (#40)	**Revenue Percentage of OBM:** 25% of revenue received by CSI for County generated material as long as price paid per ton is $55 or greater. County reserves the right to monitor/spot-check price per ton received by CSI for material.	18
Telephone books	Old Telephone Directories (OTD)	**Fixed Price:** $No Charge/Per ton	<20.0